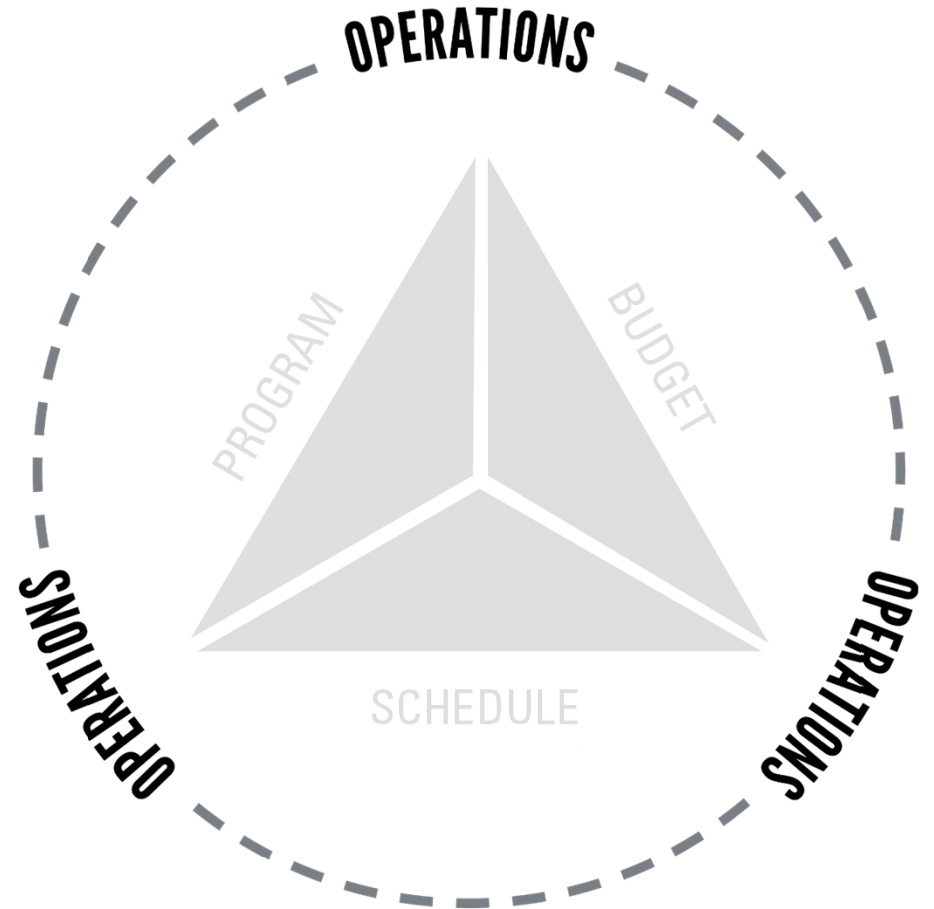


OPERATIONS



PROPOSED BASE PROGRAM SUMMARY*

~ 27,750 sf INDOOR

Administration Space	Facility Manager's Office, Copy/Work Room with Workstations, Computer Server Room, General Storage
Lobby / Support Spaces	Control Desk, Custodial Closet, Mechanical Rooms, Sprinkler Valve Room, Main Electrical Room
Locker Spaces	Men's & Women's Locker Rooms, 4 Universal Restrooms, 2 Universal Changing Rooms
Multipurpose Classroom	Can be divided into two rooms for Birthday Parties, Rentals, Programs
Concessions/Vending	Supports indoor/outdoor pools. Concessions operate in summer, peak times in school year
Indoor Program Pool	Warmer, shallower water, Ideal for Classes and Lessons, with Ramp Entry
Indoor 6-Lane Lap Pool	25 Yards, 45-ft wide, 1M Diving Board
Outdoor Activity Pool	3,000 SF Pool, Spray Features, Sprays & Jets, Depth Changes, Water Slide
Aquatic Support	Guard Room, Supervisor's Office, First Aid, Pool Mechanical, Storage

*Subject to Change

PROPOSED HOURS OF OPERATION CCRD INDOOR POOL – SCHOOL IN SESSION

Indoor Pool	
School Year Schedule	
Monday	6:00 am to 12:00 pm 4:00 pm to 6:00 pm
Tuesday	6:00 am to 12:00 pm 4:00 pm to 6:00 pm
Wednesday	6:00 am to 12:00 pm 4:00 pm to 6:00 pm
Thursday	6:00 am to 12:00 pm 4:00 pm to 6:00 pm
Friday	6:00 am to 12:00 pm 4:00 pm to 6:00 pm
Saturday	8:00 am to 6:00 pm
Sunday	11:00 am to 6:00 pm
Total Weekly Hours	57

Assumptions:

- School Year = 38 operating weeks/year
- **Indoor pool closes from Noon to 4 pm mid-week**
- Swim lessons may occur outside of public use hours

**Hours may be adjusted based on demand*

PROPOSED HOURS OF OPERATION CCRD POOL - SUMMER

Indoor Pool	
Summer Season Memorial Day – early Aug.	
Monday	7:00 am to 7:00 pm
Tuesday	7:00 am to 7:00 pm
Wednesday	7:00 am to 7:00 pm
Thursday	7:00 am to 7:00 pm
Friday	7:00 am to 7:00 pm
Saturday	8:00 am to 7:00 pm
Sunday	11:00 am to 7:00 pm
Total Weekly Hours	79

Outdoor Activity Pool	
Open during the Summer Season Memorial Day-early Aug.	
Monday	12:00 pm to 6:00 pm
Tuesday	12:00 pm to 6:00 pm
Wednesday	12:00 pm to 6:00 pm
Thursday	12:00 pm to 6:00 pm
Friday	12:00 pm to 6:00 pm
Saturday	11:00 am to 6:00 pm
Sunday	11:00 am to 6:00 pm
Total Weekly Hours	44

Assumptions:

- Summer = 13 operating weeks/year
- Outdoor pool closes one-hour earlier than Indoor pool
- Adult lap swim only 6-7 pm during Summer in the Indoor Pool
- Swim lessons may occur outside of public use hours

**Hours may be adjusted based on demand*

OPERATING ASSUMPTIONS

Expense Budget

- Proforma based on current Program Summary of 27,000 sf indoor pool facility + outdoor activity pool
- Salaries and wages based on anticipated cost-of-living adjustments & rates for FY28
- Supplies and services expenses escalated to FY28
- Outdoor Activity Pool will operate seasonally (summer)

Revenue Budget

- Non-District residents will pay higher daily admission and punch pass fees
- Membership/admission includes access to the seasonal Outdoor Activity Pool
- Concessions will operate during the summer season
- Facility will close 6-8 times a year, mid-week, for High School swim meets
- Admission fees & hours will be re-evaluated, based on similar markets, before opening

EXPENSES

DRAFT OPERATIONAL PLAN

Full Time Staffing

Pool Manager
Assistant Pool Manager
Maintenance Technician

Full Time Wages & Benefits	\$	238,000
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Part Time Staffing

Front Desk/Customer Service
Lifeguards
Swim Instructors
Custodians

Part Time Wages & Benefits	\$	367,000
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TOTAL WAGES & BENEFITS	\$	605,000
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(59%)

Assumption
Salaries & wages
based on anticipated
cost-of-living
adjustments & rates
for FY28

DRAFT OPERATIONAL PLAN

Supplies

Recreation Program Supplies	Office Supplies	Pool Chemicals
Uniforms	Safety Supplies	Concessions (for resale)
Total Supplies Expense		\$ 87,500 (9%)

Services

Credit Card Fees	Contracted Services	Utilities (gas, electric, water)
Telecommunications	Insurance	Computer/Software Services
Advertising	Training	
Total Contractual Services Expense		\$ 285,000 (28%)

Capital Repair & Replacement	\$ 39,000 (4%)
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TOTAL OPERATING EXPENSES	\$ 1,016,500
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REVENUES

DRAFT ADMISSION FEES - DAILY

DRAFT Age Categories:
Child (2 yr & under) Free
Youth (3-17 yr.)
Adult (18-59 yr.)
Senior (60 yr. +)
Family (2 adults, 2 children)

Proposed Fees: Daily Pass*	
Youth / Senior District Resident	\$ 6.00
Youth / Senior Non-Resident	\$ 7.00
Adult District Resident	\$ 8.00
Adult Non-Resident	\$10.00

**Subject to change*

DRAFT ADMISSION FEES – PUNCH PASS

DRAFT Age Categories:
Child (2 yr & under) Free
Youth (3-17 yr.)
Adult (18-59 yr.)
Senior (60 yr. +)
Family (2 adults, 2 children)

Proposed Fees: Punch Pass (10)*

Youth / Senior District Resident	\$54
Youth / Senior Non-Resident	\$63
Adult District Resident	\$72
Adult Non-Resident	\$90

Proposed Fees: Daily Pass*

Youth / Senior District Resident	\$ 6.00
Youth / Senior Non-Resident	\$ 7.00
Adult District Resident	\$ 8.00
Adult Non-Resident	\$10.00

Proposed Fees: Punch Pass (20)*

Youth / Senior District Resident	\$105
Youth / Senior Non-Resident	\$120
Adult District Resident	\$140
Adult Non-Resident	\$170

**Subject to change*

DRAFT ADMISSION FEES – 3 MONTH & ANNUAL PASS

No price differential in
3-Month Pass or
Annual Pass

Proposed Fees: 3 Month Pass*

Youth / Senior	\$150
Adult	\$225
Family**	\$450

Proposed Fees: Annual Pass

	Per Mo	Per Yr
Youth / Senior	\$17	\$204
Adult	\$32	\$384
Adult + 1	\$46	\$552
Family**	\$65	\$780

**Subject to change*

*** Family defined as 2 adults, 2 youth under 18 living in the same Household*

DRAFT ANNUAL ATTENDANCE PROJECTIONS RANGE

Projected Annual Visits

63,000 - 70,000

Projected Daily Visits*

(350 operating days)

175 - 200

*fluctuates with season

Projected attendance is dependent on the scope of the final building program

DRAFT OPERATIONAL PLAN **ADMISSION REVENUE RANGE**

Admissions	
Daily	\$ 175,000 - \$ 181,000
Punch Passes	\$ 48,000 - \$ 54,000
3 Month Pass	\$ 80,000 - \$ 80,000
Annual Pass	\$ 39,000 - \$ 45,000
Total Admission Revenues	\$ 342,000 - \$ 360,000

Admissions % of Total Revenue: 73% - 68%

DRAFT OPERATIONAL PLAN OTHER REVENUES RANGE

Other Revenues

Swim Lessons	\$ 40,500	
Aquatic Fitness Programs	\$ 15,500	- \$ 32,000
Birthday Parties	\$ 23,000	- \$ 46,000
Rentals – Multipurpose Classroom	\$ 6,000	- \$ 13,000
Rentals – Full Facility (Outdoor Pool)	\$ 21,000	
Concession Sales/Vending	\$ 20,000	
Total Other Revenues	\$ 126,000	- \$ 172,500
TOTAL ALL REVENUES	\$ 468,000	- \$ 532,500

Other Revenue % of Total Revenue:
27% - 32%

Projected revenue is dependent on the final building program

DRAFT PROFORMA SUMMARY

Annual Operating Expenses		
Total Staffing		\$ 605,000
Full-Time	\$ 238,000	
Part-Time	\$ 367,000	
Supplies		\$ 87,500
Services		\$ 285,000
Capital Repair & Replacement		\$ 39,000
Total Expenses		\$ 1,016,500

- 3 Full-Time Employees
- Salaries & wages include all benefits projected out to 2028 (subject to change)
- Supplies & services escalated to 2028 (subject to change)
- Conservative projections of expenses (high)

Annual Operating Revenue Range		
Admissions	\$ 342,000 - \$	360,000
Other Revenues Swim Lessons, Aquatic Programs, Birthday Parties, Rentals, Concessions		
	\$ 126,000 - \$	172,500
Total Revenue	\$ 468,000 - \$	532,500

- Admissions make up the majority of operating revenues
- Admission rates may be adjusted prior to opening
- Other revenues include swim lessons, aquatic programs, rentals, etc.
- Projected revenue is dependent on the final building program